**Resume**

**ABHIJEET JAGTAP**

**CARRER OBJECTIVE:**

Seeking for a challenging position, where I can stand a chance to use the best of my knowledge and experience of the last 11 years of technical skills ,People Management, Team Handling and achieve goals of the company and serve the company to the best of my abilities.

**SUMMARY OF SKILLS & QUALIFICATIONS:**

Dynamic and hardworking person with excellent spoken and written communication, interpersonal and computer skills who is detail oriented, well organized and has the ability to manage multi-tasking, and meet deadlines simultaneously under minimal supervision.

Adapt easily to new concepts and responsibilities. Self-motivated and able to set effective priorities and implement decisions to achieve immediate and long-term goals as well as meet operational deadlines.

Staying focused in demanding work environments, under deadlines and pressure conditions. Meeting challenges head-on and always finding a way to effectively complete multiple assignments.

**EDUCATION QUALIFICATION:**

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| --- | --- | --- | --- |
| Degree/Year | Institution | Specialization | Percentage |
| B.Sc(2005-2008) | Nowrosjeewadia college Pune 1 | Industrial Chemistry | 60% |
| H.S.C(2004-2005) | K.V.No. 3 9BRD Pune 14 | Science | 60% |
| S.S.C(2002-2003) | K.V.No. 2 Devlali South, Nasik | - | 58% |

**PERSONAL DETAILS:**

Date of Birth: 08/03/1986

Mobile Number: +918888551376

Email id: abhjagtap@gmail.com

Contact Address: Lane No.4 Tathagat Niwas,

Santnagar Wagholi Road Lohagaon Pune-47

Marital Status: Married

Hobbies: Listening to Music, Sketching and Travelling.

Languages: English, Hindi & Marathi.

**BRIEF JOB EXPERICENCE:**

|  |  |  |
| --- | --- | --- |
| **Company** | **Designation** | **Tenure** |
| Oceans Connect Pvt Ltd | Sales Professional | (From Feb 2010 to Jul 2010) |
| Salesify Pvt Ltd | Senior Research Analyst | (From Sep 2010 to Feb 2012) |
| Flexisales Pvt Ltd | Team Mentor/Sr. Research Analyst | (From Jun 2012 to Aug 2014) |
| Yardi Software Pvt Ltd | Senior Implementation Specialist/ Team Supervisor | (From Dec 2014 to Jul 2016) |
| Selling Simplified Pvt. Ltd | Senior Data Analyst | (From Aug 2016 to Sep 2018) |
| Xtaas Corp Pvt Ltd | Data Consultant | (From Oct 2018 to May 2019) |
| Vodafone Pvt Ltd | Deputy Manager - Data Visualization | (From Jun 2019 to Present) |

**WORKING EXPERICENCE:**

**Deputy Manager – Data Visulization (Power BI & Tableau)**

**Vodafone PVT LTD ( From June 2019 to Present)**

Translates business requirements into specifications used to implement the required reports and dashboards. Develops Data Models designed by the Architects to extract and integrate data from various source systems with process documentation and responsible for documenting Business Intelligence (BI) subject areas also integration processes. Creates reports to provide data analysis that fits for business needs and drives business decisions.

Extensive work on Data Visualization like **Power BI**, **Tableau & Qlik Sense**. Also deals with the Data Modeling part by working on **Teradata & MS SQL Server**. **Excel Automation** with the help of **VBA Programming**.

**Data Consultant**

**Xtaas Corp Pvt Ltd (From Oct 2018 to May 2019 )**

Develop Microsoft Access Databases, including tables, queries, forms and reports, using standard IT processes, with data normalization. Use **Visual Basic in Microsoft Applications**, including **Excel, Access, Word and PowerPoint**. Use Advanced Excel capabilities, including pivot tables, lookups, complex formulas and graphing to streamline business processes. Develop test plans and software documentation to support new releases and code modifications. Confer with internal customers to gain understanding of needs. Assist other staff with development activities. Participate in code reviews to ensure best practices and established standards are in use. Presenting Data with various visualization techniques to higher management to make sure their decision making process easier. Tools used are **Power BI**, **Tableau** and **Mongodb Charts.**

**Senior Data Analyst**

**Selling Simplified Pvt Ltd (From Aug 2016 to Sep 2018)**

Developing complex solutions to support data extracts for marketing campaigns, including collaborating closely with internal and external clients to develop an effective and efficient execution and data structure. Managing reporting audit to ensure data and campaign integrity as well as integrating checkpoints within execution for quality control purposes. Ad-Hoc data pulls for analysis and to support internal and external clients. Ownership of campaign databases, including: Capturing marketing efforts in a centralized environment for ease of extraction and analysis plus the integration of unrelated data sources from multiple departments. Ad-Hoc Support, Reporting & Analysis. Creating reporting programs**(Macros-VBA enable reports**) to monitor and evaluate effectiveness of initiatives. Working closely with internal and external partners to identify key performance indicators. Supporting reporting development. Owning and maintaining reporting execution. Performing moderate to advanced analysis on results. Reinforcing agency reporting initiatives and data processing. Sharing of data on **Microsoft SharePoint** and Analysis of Data on **Power BI**. Extensive use of **Excel, Macros** and **Access** for most of the reporting and analysis of the data. Worked on two CRM's **Jira and Sale force.** Using two different BI tools as per the clients requirement i.e. **Power BI** and **Tableau.** **Power BI** is used to maintain and manage internal database and use **Tableau** to cater the client requirement.

**Team Supervisor / Sr. Implementation Specialist**

**Yardi Software Pvt Ltd (From December 2014 to July 2016)**

Complete and execute an implementation plan for each new client and/or each new client facility. Ensure client’s understanding and acceptance of responsibilities, timelines, and provisioning lead times. Act as project manager, working with an Account Manager, to implement and roll-out products and services, ensuring the products and services are implemented in an efficient and effective manner. Effectively set and manage client expectations throughout the implementation process. Responsible for the conversion of data from existing applications to the In-House Product. Document implementation discovery, planning, and conversion details for each project. Create, update, and adhere to implementation processes and procedures With. Collect the process data and convert it by data modeling technique and use of **VBA( Macros).** Add and Update the internal **MS Access** Database with **SQL** queries. Use **QlikView** Visualization tool to present the monthly new customer report, monthly new business report, quarterly business report and customer billing report. Work with Product Development team by sharing information from client implementations that could improve the products. Seamlessly hand off clients to Operational Project Managers at the completion of each implementation. Also handle new implementers and train them with the product. Manage the team end to end.

**Team Mentor/Sr. Research Analyst & Business Development Professional**

**FlexisalesPvtLtd (From June 2012 to August 2014)**

Responsible for Getting New Business, Generating new Leads (B2B), Demand Generation, contributing in Revenue Generation. Main focus is to deliver ROLE-based decision maker contact lists that form the foundation of focused and targeted lead generation efforts

Mapping client’s requirements & providing best products/services to suit their requirements

Market Research, Competitive intelligence gathering. Using innovative methods of research to identify prospective clients. Worked on various projects related to IT- Infrastructure & Applications services, Email Marketing Software, Wireless Mobility Solutions, Microsoft SharePoint Management, and Enterprise Backup Software & SAAS Worked as a Team Coach and was responsible in driving the team’s performance, Client reporting (**Excel**) and communicating.

**Sr. Research Analyst**

**SalesifyPvt Ltd (From September 2010 to February 2012)**

Perform prospecting/qualification via phone and email from new and existing leads in Sales force.

Identify key decision makers by communicating with multiple contacts within an organization.

Talk to key decision makers about their business needs.

Qualify prospects based on information gathered.

Schedule & coordinate initial product presentation demonstrations as needed.

Once a sales-ready lead has been identified, convert into an opportunity and pass along to the sales team.

Document the details of each contact in clear terms.

Meet strict metrics on a daily basis.

**Sales Professional**

**Oceans Connect Pvt Ltd (From February 2010 to August 2010)**

Advises present or prospective customers by answering incoming calls on a rotating basis; operating telephone equipment, automatic dialing systems, and other telecommunications technologies.

Influences customers to buy or retain product or service by following a prepared script to give product reference information.

Documents transactions by completing forms and record logs.

Maintains database by entering, verifying, and backing up data.

Maintains quality service by following organization standards.

Maintains technical knowledge by attending educational workshops; reviewing publications.

**Skills Learned & Proficient In:**

-**Analytical Tools:** Advance Excel, VBA(Macro), Alteryx.

-**Database Tools & Business Intelligence Tools:** MS Access (queries, forms, reports, modules), SQL Server. MS Power BI, QlikSense, Tableau, MicroStratergy and MongoDb Charts

-**CRM:** Jira, Saleforce & Sharepoint.

-**Programming Languages:** SQL & Python.

-**Operating Systems:** Windows.

**VBA Code**

Link Creator - https://www.dropbox.com/s/vzao3dct29rqyki/Link%20Creator.xlsm

Email Check - https://www.dropbox.com/s/x1jirb0ajjneatz/Email%20Check.xlsm

Formatting - https://www.dropbox.com/s/ucrdn9ard29f237/Formatting.xlsm

**Power BI Project**

https://www.dropbox.com/s/j1bq7tkoilysmvu/Corporate%20Services%20Expense%20Report.pbix

**Tableau Public Link**

https://public.tableau.com/profile/abhijeet.jagtap/

**LinkedIn Handle**

https://www.linkedin.com/in/abhijeetjagatp/

**Github Handle**

https://abhjagtap.github.io/